

the BellPort Breeze

NEWS YOU CAN USE FROM THE OFFICIAL BELLPORT MARINA NEWSLETTER

BellPort Adds a New Member to the Family

Deer Harbor Marina Opens Up the Pacific Northwest for BellPort's West Coast Chain of Luxury Marinas

BellPort proudly announces the addition of Deer Harbor Marina located in the heart of the San Juan Islands.

Deer Harbor on Orcas Island has long been a favorite destination for boaters along the entire West Coast. It makes a wonderful base to explore the bays and harbors of the Pacific Northwest from Seattle to Vancouver.

The marina has fuel (gas and diesel), laundry facilities, showers, a pump out, and a store with groceries and supplies. The adjacent resort provides lodging and a pool and there are dozens of fun activi-

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Deer Harbor Marina at a glance:

- Slips to 50'
- Guest side ties to 100'
- Power and water at each slip
- Fuel dock (gas & diesel)
- Fresh water, showers and laundry
- Picnic area and BBQs
- Pump-out
- Nearby restaurants, whale watching, kayaks, bike & boat rentals, tours, charters and pool
- Groceries, beer, wine, coffee, ice cream & treats
- Fishing gear, marina wear, books, maps, charts & local pottery

Letter from the Management Team

Dear BellPort Boaters,

The winter was busy for us with new marinas and construction projects worldwide. We added Deer Harbor Marina, a new member to the BellPort family situated on beautiful Orcas Island in the Pacific Northwest and we urge you to come up and visit.

If you'd rather head south this year, bring your boat to the gorgeous new resort in La Paz, Mexico where Marina CostaBaja is making great progress to provide a five star boating experience in Baja. Also, check out how Ashiya Marina in Japan is providing the best in service to our tenants on the other side of the Pacific.

Closer to home, construction on beautiful new slips in Marina Del Rey in Southern California is right on schedule with 131 new slips ready for occupancy this spring.

We'll keep you posted on any other developments and wish you a wonderful and safe boating season.

Andrew Fite
Chief Operating Officer



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Marina CostaBaja Forges Ahead

The beautiful gateway to the Sea of Cortez is coming along nicely as the hotel opens and shops and restaurants join the marina in welcoming patrons. The resort property is making great strides in bringing the finishing touches to the masterpiece and is preparing for the official inauguration with President Fox of Mexico.

Hotel & Real Estate

The Fiesta Inn La Paz welcomed their first guests in mid-March and has been perfecting their service ever since. Located within the marina development, the hotel is just 15 minutes from the center of La Paz and less than two hours from vivacious Cabo San Lucas. The luxury hotel features 120 rooms, a fitness center with a lap pool, a restaurant, a sparkling outdoor pool, a business center, laundry and dry cleaning services, and a complimentary shuttle to the heart of the city. To make hotel reservations from the US, call 1 800 FIESTA1.

The condominiums and beachside villas on the property are still under development but are becoming very popular with Americans looking to purchase vacation homes. Call BellPort at 949 723-7780 for more information. Models are now open for anyone visiting the property.

*Hotel and shops
open their doors
as the La Paz
resort takes shape*



Shopping, Dining & Fun

The retail area is called the Pueblo Marinero and flanks the inner basin of boats with shops, galleries and cafes on the ground floor and condos above.

Restaurants with an international flare that have recently opened include the Bistro France and a sushi bar. The lively Cortez Club bar is also keeping the place hopping and Picante Tours from Cabo is gearing up to provide sport-fishing tours. A rental car agency, coin laundry and coffee shop are now open.

Call Now to Reserve Your Slip in Paradise

Marina CostaBaja is a well-protected double basin marina with 250 slips from 30 to 200 feet so cruisers as well as mega yachts can be accommodated. The docks feature a unique and state-of-the-art pump-out system available at each slip and 24-hour security. This Spring you'll find the outer marina busy with large boats on A & B docks while Marina Manager, Gabriel Ley and staff work hard to make things easy and comfortable for all marina guests. For more information and reservations for a slip of your choice call 011-52-6121216225 from the US.

Residential Cove Opens Its Doors

ASHIYA MARINA PREPARES FOR LOT SALES IN EXCLUSIVE WATERFRONT SUBDIVISION

BellPort Ashiya is more than just a marina. This portion of the property known as Residential Cove, will be selling lots in a gated community as of Spring 2005. A total of 45 single family residence lots will be made available with dedicated boat slips included. A condominium complex is also planned for future development.

Residential Cove is divided into three phases, North (13 lots), Central (18 lots) and South (14 lots). The North phase will feature parcels from 4,000 to 11,000 square feet and is the first phase to be introduced. Buyers are committed to building a residence on the



property and owning a boat. Prices in this phase range from \$1 million to \$3 million USD with pricing in the other two phases starting at \$1 million USD.

BellPort Ashiya has just completed construction of the residence docks and so the gates are open to those interested in premier waterfront housing and five star marina service.

The Ashiya Marina complex has 165 slips ranging from 32 to 100 feet. Fuel and guest docks, a boatyard, a Travelift and a wedding hall are also available on the premises.



galley tip

Quick & Simple Meal Preparation –

Plan ahead to save time and minimize mal de mer



If it's been since last summer that you spent time cooking an elaborate meal in a galley that's tossing and swaying, you might want to consider preparing food ahead so your first trip of the season doesn't prove to be more than you bargained for. Pre-cut vegetables and cheeses make a nice appetizer with a glass of wine and freezing one-pan meals like lasagna, quiche or stew is a great way to speed up time in the galley and get back out to the fresh breeze. Pre-bake goodies at home for breakfast or dessert and add lots of fresh fruit for healthful snacks. Preparation saves time and limits motion sickness before you get your sea legs back. Besides, the weather is beautiful and the fish are biting so why spend the time in the galley?

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ties for the whole family including kayaking, small boat rentals, shopping and regular ferry service to nearby Friday Harbor.

Come join us this summer for a vacation or for the season. Daily, monthly and seasonal rates are available. We'll even rent your existing BellPort slip for you while you are gone.

Call the Deer Harbor marina office directly at (360) 376-3037 or visit the website at www.deerharbor.com.

Spring Commissioning Checklist

No matter where we live and boat, it seems that in the wintertime, it's harder to get out on the water as often as we would like. But now spring is here and it's time to go have some fun. Before you untie those docklines however, take some time to make sure your first spring trip will be safe and enjoyable for everyone. Here's a quick list of some of the key things to check on before heading out.

Do a visual inspection of plumbing, electrical and waste systems.

Check oil, filter and water separator. Change or clean as necessary.

Add bilge cleaner to bilge, pump dry, capture waste and dispose of it safely.

Check thru-hulls and make sure wooden plugs are available and near.

Check electrical connections for corrosion.

Turn on and check electronics and antennas.

Check cabin, cockpit and nav lights.

Check that your charts are aboard and in good condition.

Get a good bottom cleaning and a prop and/or thruster inspection.

Check PFDs for condition and quantity to cover guests and children.

Keep flares current and check expiration dates.

Check fire extinguishers to ensure each is full and easily accessible.

Check radios and be sure your crew knows how to operate them.

And just so you can turn heads out there, get a polish and wax on the hull and topsides to protect the gelcoat from the sun and to look your best!



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